Customer access to Europe's second largest sugar producer: Nordzucker AG

The good all days: Each company had its own EDI system. But what happens if the company keeps growing? What if the company becomes international? What if the company acquires other companies and wants to integrate them? It means it is time to break new ground, at least in terms of EDI.

This is what happened to Nordzucker AG. Not only did the company decide to outsource their data exchange in 2005, but it also decided to use stratEDI. The challenges were manifold. In a short period of time it had switch all dealer and supplier EDI links over to cctop. This meant classic IDocs over https between Nordzucker and cctop.de were exchanged. The EDI platform converted and sent the compliant data receiver. An independent approach was realized by connecting an SA2 data pool and fully integrating it in SAP over cctop.

André Peters, Corporate IT/Manager SAP Standard Applications at Nordzucker: "We decided to use sratEDI because it would have been much more expensive to develop our own IT team with enough expertise to make EDIFACT compliant conversations. Plus, no additional software had to be installed with stratEDI. With stratEDI we have found a strategic partner to advise us in all aspects of EDI competently, economically and quickly."

In March 2009, Nordzucker acquired Nordic Sugar (formerly Danisco Sugar), Europe's fifth largest sugar producer, to become the second largest European sugar producer. Nordic Sugar, already a large EDI user, set a conversion for two service providers using EDI cctop. Together with the project team, all EDI links (around 60 partner message links) were converted and migrated within four months – everything coupled to its own SAP system. Data is exchanged via XML-IDocs.

Overall today, around 100 partner and partner message links have been hosted by cctop, and roughly 60% of trading operations handled by Nordzucker are already EDI based. stratEDI also supports the Scandanavian countries through widespread e-invoicing. In addition, accounting data is sent out as a digitally signed PDF file along with an XML file which is ready for further processing. The previous manual processing becomes virtually extinct with this system.

Nordzucker is currently consolidating different SAP systems into one. All EDI links will be migrated from Nordzucker and Nordic Sugar. The switch in Germany, Poland and Slovakia is already complete and the migration in Denmark, Sweden and Finland are in progress.
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